## CURRENT REPORT

## PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

July 18, 2006 (Date of earliest event reported) Commission file number: 0-23329

# Charles \& Colvard, Ltd. <br> (Exact name of registrant as specified in its charter) 

| North Carolina <br> (State or other jurisdiction of <br> incorporation or organization) | 300 Perimeter Park Drive, Suite A <br> Morrisville, North Carolina 27560 <br> (Address of principal executive offices) <br> (Zip code) |
| :---: | :---: |
|  | (919) 468-0399 |
|  | (Registrant's telephone number, including area code) |

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition

On July 18, 2006, Charles \& Colvard, Ltd. (the "Company") issued a press release regarding its financial results for the three and six months ended June 30, 2006. A copy of this press release is attached as Exhibit 99.1. Management will host a conference call on Tuesday, July 18, 2006 at $4: 45$ p.m. EDT to discuss the financial results as well as recent corporate developments. Details on how to participate in the conference call are included in the attached press release.

# CHARLES \& COLVARD ${ }^{\circ}$ <br> Created <br> M O I S S A N I T E <br> SIGNATURE 

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Charles \& Colvard, Ltd.
By: /s/ James R. Braun
James R. Braun
Vice President of Finance and Chief Financial Officer

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For Immediate Release

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## Charles \& Colvard Reports Fiscal Second Quarter 2006 Financial Results

MORRISVILLE, N.C., July 18, 2006 - Charles \& Colvard, Ltd., (NASDAQ: CTHR), the sole source of moissanite, a created jewel available for use in fine jewelry, today reported second quarter 2006 operating results.

For the three months ended June 30 , 2006, the Company reported net sales of $\$ 8.5$ million compared to $\$ 9.3$ million in the second quarter of 2005 . This year-over-year decrease was primarily the result of a difficult anniversary with the year-ago quarter, in which a large order was shipped to K\&G Creations for the completion of the initial rollout of moissanite jewelry at Finlay jewelry counters. Gross profit margins increased to $75.0 \%$ in the second quarter of 2006 from $65.3 \%$ in the comparable quarter of 2005 primarily as a result of improved production costs.

Net income for the second quarter 2006 increased $48 \%$ to $\$ 1.1$ million, or $\$ 0.06$ per diluted share, compared to net income of $\$ 740$ thousand, or $\$ 0.04$ per diluted share, in the comparable period of 2005.

Bob Thomas, President and Chief Executive Officer stated, "While our revenues were down for the second quarter, we were up against a difficult comparison due to the large order by K\&G Creations that was required for the rollout of moissanite products into Finlay store locations in the first half of the prior year. Revenue from other customers increased approximately $25 \%$ to $\$ 6.1$ million in the second quarter. We were also pleased with our gross margin improvement and significant increase in net income for the second quarter."

Charles \& Colvard's domestic sales in the second quarter decreased $15 \%$ to $\$ 7.2$ million, attributable to decreased sales to K\&G Creations as noted above. International sales for the second quarter increased $59 \%$ to $\$ 1.3$ million, with strong results from all key geographic regions. Total shipments of 51,100 carats for the current period were $5 \%$ less than the 53,900 carats shipped in the same period of 2005 . Total shipments of carats in the U.S. decreased $12 \%$ while international shipments of carats increased $64 \%$.

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Mr. Thomas continued, "Sales \& Marketing expense for the second quarter was approximately $42 \%$ of revenue, and approximately $37 \%$ year to date. We firmly believe that monies spent on increased consumer awareness will lead to increased sales for our jewel."
"As we look to the fiscal third quarter, we expect to continue to make progress with current customers and to further expand our customer base. We are expecting to continue to increase the number of new doors at Finlay with the introduction of K\&G's exclusive collection of jewelry inspired by Sarah Ferguson, the Duchess of York. We believe that we are positioned for a strong Christmas holiday season. We also expect an initial shipment of moissanite jewelry into approximately 170 doors at a major, national retail chain which has over 700 retail locations as well as a test of 22 doors at the jewelry counter of a major, national retail chain that has over 900 locations."

Mr. Thomas concluded, "We continue to believe that we have a tremendous opportunity to raise awareness of and enhance our market opportunity for moissanite jewelry. We are working diligently with new and existing customers to grow our business. We will continue to strive to broaden our distribution in the U.S. and abroad through traditional retail channels as well as other channels such as home television shopping and internet retail. We believe that our unique position and the high value content of our jewel will enable us to grow our business and drive significant value to our shareholders."

In the second quarter, the company's cash position decreased to $\$ 15.6$ million from $\$ 20.9$ million at March 31,2006 . This $\$ 5.3$ million decrease was primarily due to the $\$ 2.9$ million used to buy 280,000 shares of company stock, $\$ 2.6$ million increase in inventory and the $\$ 1.5$ million cash dividend paid on June 15,2006 offset by the $\$ 1.9$ million of pre tax income generated.

Share and per share data for all periods presented reflect the effect of the $5 \%$ stock dividend distributed on July 15, 2005 and the one share for every four shares owned stock split, effected in the form of a $25 \%$ stock dividend, distributed on January 30, 2006. In addition on April 18, 2006 the Board of Directors declared a $\$ .08$ per share cash dividend which was distributed on June 15, 2006 to shareholders of record on May 31, 2006.

## Conference Call

The Company will also hold a conference call with senior management to discuss the financial results at $4: 45$ p.m. ET on July 18, 2006. Interested parties may participate in the call by dialing (913) 981-5523. The conference call will also be broadcast live over the Internet. To listen to the live webcast of the event, please go to www.moissanite.com and click on the Investor Relations section where conference calls are posted. Please go to the website 15 minutes early to download and install any necessary audio software. A replay of the call will be available from July 18, 2006 through July 25,2006 . To access the telephone replay, participants should dial (719) 457-0820. The access code for the replay is 7518946 .

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## About Charles \& Colvard, Ltd.

Charles \& Colvard, based in the Research Triangle Park area of North Carolina, is the sole source of moissanite, a created jewel used in fine jewelry. Moissanite is near-colorless, with more fire, brilliance and luster than a fine diamond, but retails for only a fraction of the cost. For more information, please access www.moissanite.com.

This press release may contain forward-looking statements. Such forward-looking statements are subject to a number of material risks, uncertainties and contingencies that could cause actual results to differ materially from those set forth in the forward-looking statements. Those risks and uncertainties include but are not limited to the Company's ability to manage growth effectively, dependence on Cree Inc. as the current supplier of the substantial majority of the raw material and risks inherent in developing a material second source of supply through Norstel AB and Intrinsic Semiconductor, Inc.; dependence on a limited number of distributors such as K\&G Creations, Reeves Park and Stuller Settings, Inc., dependence on continued growth and consumer acceptance of the Company's products, and other risks and uncertainties set forth in the Company's 10-K for the year ended December 31, 2005 and other filings with the Securities and Exchange Commission.

Charles \& Colvard, Ltd.
Condensed Consolidated Statements of Operations

## (Unaudited)

|  | Three Months Ended June 30, |  | Six Months Ended June 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | 2006 | 2005 |
| Net sales | \$ 8,513,270 | \$ 9,305,774 | \$16,530,103 | \$20,524,539 |
| Cost of goods | 2,126,440 | 3,225,884 | 4,236,183 | 7,492,643 |
| Gross profit | 6,386,830 | 6,079,890 | 12,293,920 | 13,031,896 |
| Operating expenses: |  |  |  |  |
| Marketing and sales | 3,594,676 | 3,834,712 | 6,115,467 | 6,163,212 |
| General and administrative | 1,104,411 | 902,903 | 2,135,096 | 2,076,328 |
| Research and development | 15,562 | 103,650 | 36,158 | 169,315 |
| Total operating expenses | 4,714,649 | 4,841,265 | 8,286,721 | 8,408,855 |
| Operating income | 1,672,181 | 1,238,625 | 4,007,199 | 4,623,041 |
| Interest income | 203,506 | 105,073 | 408,528 | 174,492 |
| Income before taxes | 1,875,687 | 1,343,698 | 4,415,727 | 4,797,533 |
| Income tax expense | 779,891 | 603,517 | 1,795,684 | 2,045,404 |
| Net income | \$ 1,095,796 | \$ 740,181 | \$ 2,620,043 | \$ 2,752,129 |
| Basic net income per share | 0.06 | \$ 0.04 | \$ 0.14 | \$ 0.15 |
| Diluted net income per share | 0.06 | \$ 0.04 | \$ 0.14 | \$ 0.15 |
| Weighted-average common shares: |  |  |  |  |
| Basic | 18,208,441 | 17,947,483 | 18,259,811 | 17,842,588 |
| Diluted | $\underline{ }$ | $\underline{\text { 18,898,625 }}$ | $\xrightarrow{18,829,721}$ | $\underline{ }$ |

## Note

Share and per share data for all periods presented reflect the effect of the 5\% stock dividend distributed on July 15, 2005 and the one share for every fours shares owned stock split, effected in the form of a $25 \%$ stock dividend, distributed on January 30, 2006.

Charles \& Colvard, Ltd.
Condensed Consolidated Balance Sheets (Unaudited)

|  | June 30, 2006 |  | cember 31, 2005 |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| Current Assets: |  |  |  |
| Cash and equivalents | \$15,634,459 | \$ | 21,003,551 |
| Accounts receivable | 10,262,792 |  | 11,236,486 |
| Interest receivable | 34,800 |  | 46,417 |
| Notes receivable | 191,288 |  | 250,272 |
| Inventory | 29,225,446 |  | 23,168,028 |
| Inventory on consignment | 2,235,232 |  | 2,446,722 |
| Prepaid expenses and other assets | 582,749 |  | 571,277 |
| Deferred income taxes | 525,750 |  | 600,665 |
| Total Current Assets | 58,692,516 |  | 59,323,418 |
| Long-Term Assets |  |  |  |
| Notes receivable | 263,710 |  | 263,710 |
| Furniture and equipment, net | 551,542 |  | 496,336 |
| Patent and license rights, net | 289,922 |  | 298,524 |
| Deferred income taxes | 1,623,274 |  | 3,156,238 |
| Total Long Term Assets | 2,728,448 |  | 4,214,808 |
| Total Assets | \$61,420,964 | \$ | 63,538,226 |
| Liabilities and Shareholders' Equity |  |  |  |
| Current Liabilities: |  |  |  |
| Accounts payable: |  |  |  |
| Cree, Inc. | \$ 1,693,824 | \$ | 1,341,187 |
| Other | 1,673,406 |  | 1,591,600 |
| Accrued payroll | 229,745 |  | 1,050,013 |
| Accrued co-op advertising | 953,457 |  | 1,364,007 |
| Accrued expenses and other liabilities | 240,517 |  | 225,801 |
| Total Current Liabilities | 4,790,949 |  | 5,572,608 |
| Shareholders' Equity | 56,630,015 |  | 57,965,618 |
| Total Liabilities and Shareholders' Equity | $\underline{\underline{\$ 61,420,964}}$ | \$ | 63,538,226 |

